



Control Technologies  
2776 South Financial Court  
Sanford, Florida 32773

## **Senior Estimator**

### **Overview**

Control Technologies desires a highly motivated individual with experience in Estimating in the ITS and Signalized Intersection Field. The ideal candidate will be the go-to resource for our team as it relates to quotes and bidding opportunities. This individual will be responsible for developing quotations and sending them to the correct company or agency prior to the bid date. These quotes will be for our product line which is a wide variety of state-of-the-art transportation products and solutions.

### **General Job Description**

This position is for a Senior Estimator in the Signalized Intersection and ITS industry. The person fulfilling this role will be responsible for the preparation and follow-up on quotations that are provided to our existing and future customers. This person is required to live in Florida and work out of our Sanford, Florida office. Additional details include:

- Accurately understand project Blueprints (Plans) and Specifications
- Work Independently with limited direct supervision.
- Work with the CT sales and technical team, public agencies, consultants, contractors, and state personnel.
- Maintain quotation files per company procedures.

### **Company Overview**

Control Technologies is part of a group of three (3) privately held companies, which specialize in the Signalized Intersection Control and ITS industry. The parent company, Control Technologies, has been in business for over 43 years-under the same ownership. The group of companies are located across the United States and have staff in each region. Control Technologies has a wide breath of products that we sell in Florida, the Southeast and Mid-Atlantic states. Control Technologies is responsible for sales and support of these state-of-the-art product offerings, and that includes providing quotations to potential customers.

Control Technologies is expanding its staff to accommodate the growth of the company.

### **Job Requirements**

- Possession of a valid driver's license
- Ability to work in the USA.
- Computer-literate
- Working knowledge of Microsoft Office products
- Working knowledge of a CRM system



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- Knowledge of and ability to understand industry technical items/terms.
- Articulate in communication via phone, email, and in-person.
- Excellent punctuality and attendance
- Strong attention to detail
- Strong technical background in the transportation sector.
- Ability to work independently and with other team members.
- Working with public agencies, consultants, and contractors.
- Knowledge of Signalized Intersections, ATMS, and ITS Systems, and their uses within the industry.
- Ability to be professional under all situations.

### **Experience/Education Requirements**

- Bachelor's degree or related work experience
- Previous experience as an Industry Estimator
- Strong presentation, and communication skills
- Previous experience in supporting staff.
- Previous experience in working with Signalized Intersection Equipment, ATMS, and ITS systems.
- Desire to learn new and exciting state-of-the-art transportation products.
- Have technical aptitude for quoting our products and applications.
- Desire to understand the industry and grow with the state-of-the-art product offering.
- Desire to have an active role in the growth of Control Technologies.

### **Compensation/Benefits**

- Full-time salary position, based on experience.
- Medical insurance provided for the employee, after 90 days of employment.
- Medical insurance available for family, after 90 days of employment
- Dental & eye insurance available, at a cost to the employee after 90 days of employment
- Company-provided cell phone, laptop, and other necessary equipment

To apply for this position, please send resumes via email to [bill@cttraffic.com](mailto:bill@cttraffic.com)